

Gordon Sayer, REALTOR®

2034 Route 209, Brodheads ville, PA 18322 – 570.656.2685 - gordon.sayer@pmreinc.com

Objective: To build relationships that can mutually benefit from my enhanced business knowledge.

Experience:

8/16-Present: Pocono Mountains Rea Estate, Inc.

Licensed real estate agent since 2004. Work in conjunction with wife/business partner Pam leasing and selling residential real estate.

10/03-12/03: R&R Construction Co., Chester, NJ

Shop Foreman shared responsibilities with two other foreman-fleet consisted of backhoes, excavators, and dozers, off road trucks, motor graders, and crushers. R&R also had a large fleet of on road vehicles as well as many pieces of light equipment.

3/98-10/03: Trico Equipment Company, Totowa, NJ

Product Support Specialist responsible for all trade appraisals for sales department. Made new contacts with customers that did not own Case equipment as well as maintain contact with current customers. Quote repairs for shop, do undercarriage appraisals, as well as follow up on shop repairs to make sure customer is satisfied. Help customers with all parts and service needs. Sell attachments for all makes of machinery and follow up on new machines delivery.

5/96-11/97: Pine Bush Equipment Company, Pine Bush, NY

Service Manager responsible for all shop output and efficiency. Scheduled all shop and field repairs. Established yearly budget. Did all data entry for shop work orders and reviewed same. Position required knowledge of hydraulics, engines, power trains and electrical systems. Pine Bush is a Case, Komatsu, and Kubota equipment dealer.

6/90-5/96: G&H Service Inc., Newton, NJ

Service Manager responsible for same as above plus did all warranty claims, scheduled trucking for shop as well as sales and rentals. Established an incentive program to increase shop labor sales as well as reduce redo work. G&H is a John Deere and Hyundai construction equipment dealer.

11/87-5/90: NewQuip Machinery Co., Newburg, NY

Shop Foreman/Service Manager responsible for all shop output and efficiency. Did weekly training of shop technicians and established program to develop technicians using John Deere training program. Reviewed all work orders and warranty claims. Scheduled all shop work and monitored progress. Established annual budget for service department. Responsible for 20 plus employees. NewQuip Machinery was a John Deere construction equipment dealer.

9/80-10/87: Mid-Atlantic Equipment Co., Manassas Park, VA

Field mechanic/Service Manager-experience similar to G&H Service and NewQuip Machinery. Shop grew from 15 to over 30 in 2 shops. Responsibilities included all in house training on a weekly basis. Assisted in the locating and setting up of the second shop in Beltsville, MD. Shop grew from 2 to 6 shop technicians and eventually had sales and rental of new machines from this location. Established budgets for both shops. Mid-Atlantic Equipment was a John Deere construction equipment dealer.

3/76-9/80: G&H Service Inc., Newton, NJ

Mechanic responsible for pick up and delivery of machines as needed. Performed all phases of repairs on John Deere equipment as well as run the track press when needed. Repairs included engines, power trains, hydraulics, and electrical. G&H is a John Deere dealer.

Education:

A.A.S. AG. Engineering, SUNY Morrisville, NY
Hackettstown High School, Hackettstown, NJ

Training:

JD advanced hydrostatics, JD power trains, JD engines, JD electrical, JD service management school, JD undercarriage all makes, JD service marketing school, JD instructor school and many 2 day schools at the dealer level. Also attended 2 weeks of JD FOS on engines, hydraulics, power trains, and electrical. Also have attended Case marketing schools and product training.