

Sylwia Sacci

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President

Award Winning 7+ year career specializing in the real estate industry in Northeast Pennsylvania.

- Organized & transacted over \$23,000,000 in private property transfer agreements.
- Production driven business skill set that showcases exceptional interpersonal communication talents. Personal sales style is highlighted by customer centric services and energy.
- Created and implemented individualized marketing plans that assisted individuals, families and investors in managing real estate transfers.

Occupational Highlights:

~ Career Coach ~

~ Specialize in cross selling products ~

~ Speak three languages – English, Polish, & German ~

~ Cultivated a profitable referral based business through a retracting market cycle ~

Professional Experience

Pocono Mountains Real Estate, Inc.
P.O. Box 1611, Brodheadsville, PA 18322
President

February 2012 - Present

Utilized award winning sales career to own and operate my own real estate business to better serve my clients and customers.

Better Homes and Gardens Real Estate Wilkins & Associates
Present

January, 2004 – January, 2012

304 Park Avenue, Stroudsburg, Pennsylvania 18360
Associate Broker, 2007 – 2011

Initiated employ as a REALTOR® professional. Approached the real estate industry as a career and not simply a sales position. Utilizing my formal education, I created and maintained a niche market by targeting the Polish demographic through target marketing in polish focused media's through New York & New Jersey.

Cultivated cross selling relationships by exposing satellite real estate service companies with enhanced market share through recommending one-stop shopping services.

Through strategic and business planning, was Career Coach to new sales associates. Mentored agents reported record breaking sales and graduated to the top ten in company production in record time.

Awards/Achievements:

2004

Rookie of the Year
3 Million Dollar President Club
Most Numerous Sales – PA First Settlement

2007

3 Million Dollar President Club
Top Ten in Company Sales Production

2005

Outstanding Salesperson of the Year
5 Million Dollar President Club
Top Ten in Company Sales Production
Top Referrer Award – RBLA of PA, Inc.

2009

Corporate Achievement Award

2006

Outstanding Salesperson of the Year
5 Million Dollar President Club
Top Ten in Company Sales Production

2010

Corporate Achievement Award
Top Producer – Global Home USA

Charity Organization Affiliations:

American Cancer Society - Relay For Life
Channel 16 - Food Drive

Monroe & Pike County Children & Youth - Adopt a Family
American Red Cross

Education:

Penn State University – Bachelors Degree – Management & International Business

